(SPRACHE: ENGLISCH)

- a) Dr. Anna A. Novokhatko
 Seminar für Klassische Philologie der Albert-Ludwigs-Universität
 Platz der Universität 3
 D - 79085 Freiburg im Breisgau annanovokh@hotmail.com
- b) No 5. The Powers of Persuasion
- c) Palm and Fist, or on the metaphorical use of $\pi\lambda\alpha\tau\dot{v}\varsigma$ and $\sigma\tau\rho\sigma\gamma\gamma\dot{v}\lambda\sigma\varsigma$ as rhetorical criteria
- d) 15-20 minutes
- e) The paper aims to explain the transition from the metaphorical use of a word to its use as a technical rhetorical term. *Broad* and *round* were used to describe language; employed as such by the Sophists, picked up and mocked by Aristophanes, then reappeared in the 1st century BC. In the form of their approximate Latin equivalents, *latus* and *rotundus*, they describe a particular style or pronunciation. This paper will argue that both the transition from metaphor to technical rhetorical term and the further transition to their use as a description of style were never complete. They did however constitute part of an attempt to systematise the use of language. As a result both these terms acquired multiple layers of meaning, providing opportunities for their creative employment by writers of the ancient, and not so ancient, world.